## Remove contacts unengaged more than 1 year from email marketing %

As you collect engaged customers as contacts, so do you collect contacts that become unengaged with your business. If you haven't cleaned your email list in a long time (more than 6 months), you can apply the process below as well as Tag contacts unengaged 6-12 months for a re-engagement campaign. To avoid both processes, we recommend regular recurring efforts around List Hygiene, which is critical to your email marketing success.

- 1. Navigate to Marketing and click Reports.
- 2. Click on Email Status Search to open the report.

	Email Batch Results	This report will display information at
	Fax Batch Status	Check the status of Fax Batches that
	Voice Batch Status	Check the status of Voice Batches th
	Email Status Search	View email addresses that have eithe
	Unsubscribe Report	Report showing the contacts that hav
	Voice Status Search	View phone numbers that have opter
	Email Broadcast Conversion Report	Simplified Email Broadcast Conversio

If your app brings you to a list of search results, click the **New Search** button.

- 3. In the **Email Status** drop-down, select the first four options (hold the Shift key down to select multiple options).
- 4. In the Last Engagement Date drop-down, select More than 12 Months.

Email Status	contains any	T
	Unengaged Marketable Unconfirmed Confirmed (Legacy) Confirmed	
	Unengaged NonMarketable Non-marketable Lockdown	Ŧ
Last Sent Date	Please select one	v
Last Engagement Date	More Than 12 Months	v

- 5. Next, we will exclude new leads from our search. Click the Misc Criteria tab.
- In this example, we will use a date range starting with the earliest date of our company going up to 4 months ago, so that any new leads captured within the past 4 months will not be included in our data.
  - 1. In the **Date Created** fields, select today's date and change the year to 2009.

2.	In the second date window,	select a date 4 months in	n the past from today.

Lead Source	contains any
	Type to search
Data Exists	Select a field    Select one
Date Created	11-14-2009 07-04-2019
Last Updated	
Owner	contains any
	Unassigned A

- 7. Click **Search** at the bottom of the page to view the results.
- 8. Next, remove these contacts from your marketing. Check the **Select All** checkbox at the top of the list.

Emai	Actions   New Search Edit Criteria/Columns Save Print					
1-16 of	16 (16 Selected)	50	)		▼ per pa	
	Name	Matching En	nail		Tin	1
	Eric Jacobs	eric.jacobs@	infusionsoft.com		No	
•	Phillip Trillo	phillip.trillo@	infusionsoft.com		No	

- 9. Click the Actions drop-down and select Update Opt-In/Out Status.
- 10. Make sure in the **Email Fields to Update** that **Primary Email** is selected and change Opt In or Out? to **Opt-Out**.
- 11. Enter a reason for Opt Update and click **Process Action**.

Your search returned 16 results. This action will update the opt-in/out status for each of			
Email Fields to Update:	Primary Email Email 2 Email 3 Referring Email 👻		
Opt In or Out?	Opt-Out 🔻		
Reason for Opt Update:	Unengaged greater than 12 months.		

You have now successfully removed the unengaged contacts from your future email marketing.