Quotes statuses, notifications, and reporting

This article applies to:

Max Classic

Notification Emails

A notification email is sent to the contacts owner when a quote is:

Declined



Accepted



Quote 000057 Accepted ∑ Inbox ×
noreply@infusionsoft.com <u>via</u> infusionmail.com to Support ▼
Hello Alwayshelpful Support,
Your quote in the amount of \$100.00 for Ryker Leigh has been accepted!
An order has been created and payment has been applied!
View Order

Quote statuses

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If your customer declines the quote, their page is refreshed, the word " Declined" with the current date



If your customer accepted the quote, they will see the word "Accepted" with the current date



If your customer pays immediately, the page is refreshed, and they will see " Quote Paid - Thank you for your

payment"



If your customer views the quote email again, and action has already been taken, then the bottom will display the status type and date of the action i.e. accepted, declined, and paid



Accepted quotes are automatically converted into orders, and a balance is created within Max Classic. The payments must be recorded manually.

Quote Number		Amount	Status		Stat	us Updated	
000055		\$1,000.00	View Order			3/8/19	
Recent Ord	lers					Add Order	
Recent Ord	Link	Payment Plan	Status	Total	Pald	Add Order G	

Any action taken on a quote will update the status, which include: draft, sent, viewed, declined, and view order.



Note: Once a quote is created, it cannot be deleted and once it is accepted, it cannot be changed. If the quote is declined you can make changes but cannot delete the quote.

Quote reporting

1. Go to E-Commerce > Reports

Y Anin		♠ © ★ # 1 9		
MY NAV	CRM	MARKETING	E-COMMERCE	
Dashboard	Contacts	Campaign Builder	E-Commerce Setup	
My Day	Companies	Email & Broadcasts	Orders	
	Opportunities	Lead Generation	Products	
	Referral Partners	Templates	Actions	
	Visitors	Legacy	Promotions	
			Legacy	
Edit	Reports Settings	Reports Setting	Reports Settings	

2. Scroll all the way down to "Quote Status Search"



3. Click "New Search"

Quote S	Status Search		
Actions 🔻	New Search lit Criteria/Co	lumns	Sav
1-23 of 23		50	

Search Criteria

- Quote Id
- First Name
- Last Name
- Quote Status
- Total
- Quote Sent Email

Quote Status Search									
Search Columns									
Search Criteria									
Quote Id									
First Name									
Last Name									
Quote Status	contains any								
	Draft Accepted and Unpaid Accepted Declined Paid T								
Total	0.00 \$- 0.00	\$							
Quote Sent Email									
Search	et Filters								

Note: Quote Sent Email - regardless of what email the quote was sent to, it will ALWAYS be associated with the contact record the quote was sent from.

Zac LeightDonTSmith@alwayshelpful.orgMike FusionMike FusionMike Fusion	Contact Name	Sent to emails
	Zac Leight	DonTSmith@alwayshelpful.org
Mike Fusion mike.fusion@yahoo.com	Mike Fusion	
	Mike Fusion	mike.fusion@yahoo.com

Columns Available Fields:

- Title
- Contactid
- Total
- Status
- Sent to emails
- Quote Id clicking will open a new window with the quote preview
- Contact Name
- First Name
- Last Name

Customize Columns on	Search Res	ults			
Custom Columns:				Available Fields:	
Title	<u>^`</u>	~ >		Contact Name First Name Last Name	A
Contactid	~ `	~ >	:	Last Name	
Total	~ `	~ >	:		
Status	~ `	~ >	:		
Sent to emails	^ `	~ >	«		
Quote Id	^`	~ >	:		

Report example

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Quo	Quote Status Search								
Action	Actions New Search Edit Criteria/Columns Save Print						▼		
1-23 c	of 23		50		▼ per page				
	Title	Contactid	Total	Status	Sent to emails	Quo	te Id		
	000061	82262	\$20.00	DRAFT		61			
	000059	82262	\$1,000.00	SENT	mike.fusion@yahoo.com	59			
	000057	82395	\$100.00	PAID	rahha_kera8@yahoo.com	57			
	000055	82399	\$1,000.00	ACCEPTED	xez.leight@gmail.com	55			
	000053	81768	\$1,000.00	DECLINED	funinrain888@yahoo.com	53			