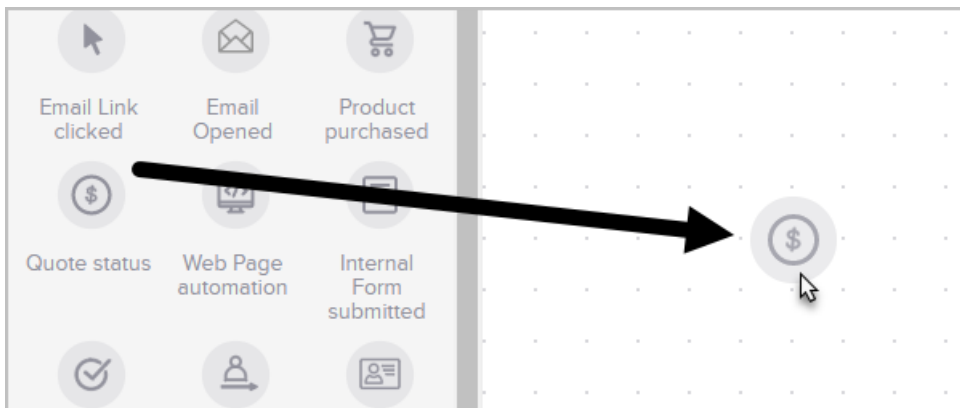# Goals - Quote Status

This article applies to:

Max Classic

Your browser does not support HTML5 video.

A Quote status goal can be achieved when a quote is:

- Sent = quote email is sent
- Viewed = quote is viewed online
- Declined = quote is declined
- Accepted (Payment options unavailable) = accepted with no payment required
- Accepted (Payment options available, will pay later) = accepted with payment required but pay later is selected by customer
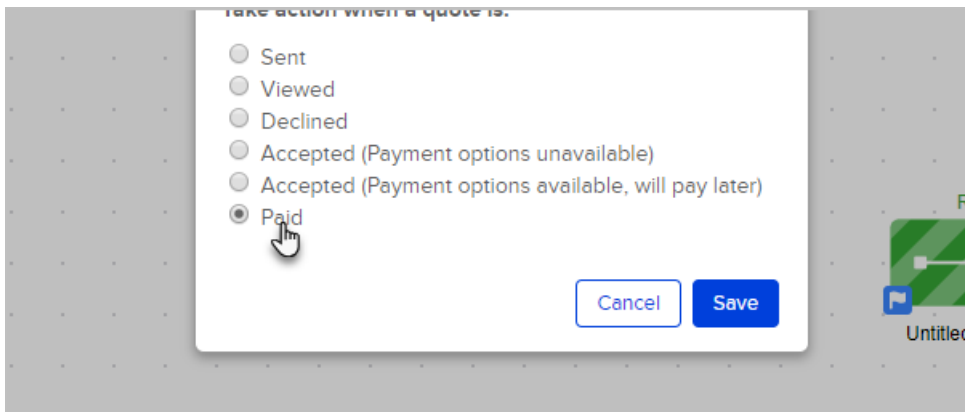- Paid = quote is paid online

1. Click and Drag a goal onto the canvas

2. Optional: Double-click the name below the icon to customize it.

3. Double-click to select the Quote status

Take action when a quote is:

○ Sent
○ Viewed
○ Declined
○ Accepted (Payment options unavailable)
○ Accepted (Payment options available, will pay later)
◉ Paid

Cancel   Save

R

Untitled

4. Click **Save**

Pro-Tip!

A purchase goal (entry point) can also be triggered if the quote being paid online includes the same product as the purchase goal (specific or any product)

Ready

Quote Paid

Setup required

Product purchased

Setup required

Untitled Sequence