

Automated List Management

This article applies to:

List hygiene is a crucial part of email marketing best practices. With Automated List Management you have access to customize two email statuses.

- **Unengaged Marketable Status** - These contacts are eligible to receive your automated marketing emails, but are tracked as not having engaged for a certain number of months. The default time frame is 4 months.
- **Unengaged Non-Marketable Status** - These contacts will no longer be eligible to receive your automated marketing emails unless they engage with an email they've already received from you or submit a Max Classic web form.

Set a "contact engagement threshold" (in months) which identifies and sets these statuses automatically.

Steps to set up Automated List Management

1. From any page in the application navigate to **Marketing > Settings**.
2. Click **Automated List Management**.
3. Set the **Unengaged Marketable Status Threshold** to the number of months to consider a contact unengaged. We recommend a setting of 3 months.
4. Toggle the **Enable Unengaged Non-Marketable Status** button to **ON**.
5. Set the **Unengaged Non-Marketable Status Threshold** to the number of months the system will prevent sending content marketing emails. We recommend a setting of 6 months.
6. Click to **Save Email Address Status Limits** to save the settings.

Unengaged Marketable Status

These contacts will still be eligible to receive your automated marketing emails, but are tracked as not having engaged for the number of specified months. The default time frame for this status is 4 months - which is the hard-coded policy currently in place.

Based on this threshold, after 4 months with no engagements (opens, clicks, web form submissions), all contacts with confirmed or unconfirmed email status will automatically move to an Unengaged Marketable status.

In this status, contacts are still eligible to be sent automated marketing emails, but keep in mind that no engagement after 4 months increases risks for excessive spam complaints or hard bounces due to email accounts becoming inactive over time. Once these contact re-engage with your marketing efforts (open, click, or submit a web form) their email status will return to the previous state.

Unengaged Marketable Status

This determines how many months until contacts are aged to the "unengaged marketable" contacts will still be eligible to send email to, but are tracked as not having engaged for the specified months. Contacts automatically return to their previous status when a contact engages via email.

Unengaged Marketable Status Threshold

Unengaged Non-Marketable Status

Unengaged Non-Marketable

These contacts will no longer be eligible to receive your automated marketing emails unless they re-engage (open, click, web form submission.) If they re-engage, their email status will return to its previous state.

Toggle this **On** and set your timeframe. The default timeframe recommendation is **12 months**, but you can adjust **1-24 months** depending on your preference. It must be equal to or larger than the Unengaged Marketable threshold.

Pro-Tip!

If you later toggle this from on to off, it does not retroactively change the status of email addresses that were set by this feature in the past.

determines how many months until contacts are automatically moved to the "unengaged non-marketable" status. These contacts will no longer be eligible to send email to unless they engage with email they've already received from you.

Toggle Unengaged Non-Marketable Status

Unengaged Non-Marketable Status Threshold

Save Email Address Status Limit

You can also disable this functionality by toggling the switch to the **OFF** position.

Unengaged Non-Marketable Status

This determines how many months until contacts are automatically moved to the "unengaged marketable" status. These contacts will no longer be eligible to send email to unless they eng email they've already received from you.

Enable Unengaged Non-Marketable Status



Unengaged Non-Marketable Status Threshold

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Save Email Address